

**Northwest Bank**

705 Grand Ave

Spencer, IA 51301

FDIC Certificate #: 32647 Bank Charter Class: NM

*Dollar Figures in Thousands (USD) or Percent of Average Assets Annualized***December 31, 2023****December 31, 2022****All Summary Information****Assets, Liabilities, and Capital**

Total Employees (full-time equivalent)	329	323
<b>Total Assets</b>	\$2,609,983	\$2,471,026
Cash and Balances due from Depository Institutions	\$93,557	\$57,853
Noninterest Bearing Balances	\$43,598	\$43,670
Interest Bearing Balances	\$49,959	\$14,183
Securities	\$417,043	\$445,644
Federal Funds Sold & Reverse Repurchase Agreements	\$0	\$0
Net Loans and Leases	\$1,963,551	\$1,824,794
Plus: Allowance for Loan and Lease Losses	\$24,974	\$24,355
Total Loans & Leases	\$1,988,525	\$1,849,149
Bank Premises and Fixed Assets	\$44,733	\$44,746
Other Real Estate Owned	\$175	\$150
Goodwill and Other Intangibles	\$14,066	\$15,952
All Other Assets	\$76,858	\$81,887
<b>Total Liabilities and Capital</b>	\$2,609,983	\$2,471,026
<b>Total Liabilities</b>	\$2,412,898	\$2,297,981
Total Deposits	\$2,009,656	\$2,043,907
Deposits held in Domestic Offices	\$2,009,656	\$2,043,907
% Insured (Estimated) (footnote: 7)	73.25%	73.76%
Federal funds purchased and repurchase agreements	\$44,150	\$77,702
Trading Liabilities	\$0	\$0
Other borrowed funds	\$324,850	\$153,000
Subordinated debt	\$0	\$0
All other liabilities	\$34,242	\$23,372
<b>Total Equity Capital</b>	\$197,085	\$173,045
Bank Equity Capital	\$197,085	\$173,045
Perpetual preferred stock	\$0	\$0
Common stock	\$3,500	\$3,500
Surplus	\$47,189	\$47,189
Undivided profits	\$146,396	\$122,356
Equity, minor interest in consolidated subs	\$0	\$0
<b>Memoranda assets, liabilities &amp; equity</b>		
Long-term assets (5+ years)	\$455,895	\$456,365
Average assets, quarterly	\$2,584,720	\$2,396,398
Average assets year to date	\$2,523,856	\$2,313,644
Earning assets	\$2,430,553	\$2,284,621
Life insurance assets	\$40,186	\$39,172
General account life insurance assets	\$39,059	\$38,064
Hybrid life insurance assets	\$1,127	\$1,108
Separate account life insurance assets	\$0	\$0
Adjusted average assets for leverage capital purposes	\$2,605,982	\$2,416,077
Total risk weighted assets adjusted	\$2,126,233	\$2,039,720
Tier 2 Risk-based capital	\$26,579	\$24,355
Tier one (core) capital	\$218,607	\$203,511
FHLB advances	\$112,750	\$153,000
Volatile liabilities	\$524,757	\$270,838
Past Due and Nonaccrual Assets		

Assets Past Due 30-89 Days	\$1,506	\$256
Assets Past Due 90 or More Days	\$497	\$541
Assets in Nonaccrual Status	\$24,185	\$4,143
Loans and Leases, Wholly or Partially Guaranteed by the U.S Government	\$615	\$602
Guaranteed portion of loans and leases, excluding GNMA loans in nonaccrual status	\$523	\$512
Off-Balance Sheet Items		
Derivatives (footnote: 5)	\$0	\$0
Total Unused Commitments	\$613,613	\$617,345

*For institutions that have adopted CECL Methodology (ASU 2016-13), securities are reported net of allowances for credit losses.*

Total Interest Income	\$108,872	\$76,891
Total Interest Expense	\$44,855	\$8,980
Net Interest Income	\$64,017	\$67,911
Provision For Credit Losses	\$2,100	\$2,124
Total Noninterest Income	\$18,330	\$22,690
Fiduciary Activities	\$0	\$0
Service Charges on Deposit Accounts	\$2,518	\$2,707
Trading Account Gains & Fees	N/A	N/A
Additional Noninterest Income	\$15,812	\$19,983
Total Noninterest Expense	\$60,618	\$59,735
Salaries and Employee Benefits	\$33,487	\$34,510
Premises and Equipment Expense	\$6,055	\$5,792
Additional Noninterest Expense	\$21,076	\$19,433
Pre-tax Net Operating Income	\$19,629	\$28,742
Securities Gains (Losses)	\$10	\$0
Applicable Income Taxes	\$4,589	\$6,983
Income Before Extraordinary Items	\$15,050	\$21,759
Discontinued Operations (Extraordinary Gains - Net)	\$0	\$0
Net Income Attributable to Bank and Noncontrolling Interests	\$15,050	\$21,759
Net Income Attributable to Noncontrolling Interests	\$0	\$0
Net Income Attributable to Bank	\$15,050	\$21,759
Net Charge-Offs	\$158	(\$368)
Cash Dividends	\$427	\$5,600
Net Operating Income	\$15,042	\$21,759

## Performance and Condition Ratios

### Performance Ratios (% , annualized)

Yield on Earning Assets	4.65%	3.58%
Cost of Funding Earning Assets	1.91%	0.42%
Net Interest Margin	2.73%	3.16%
Noninterest Income to Average Assets	0.73%	0.98%
Noninterest Expense to Average Assets	2.40%	2.58%
Credit Loss Provision to Assets (footnote: 1)	0.08%	0.09%
Net Operating Income to Assets	0.60%	0.94%
Return on Assets	0.60%	0.94%
Pretax Return on Assets	0.78%	1.24%
Return on Equity	8.17%	12.53%
Retained Earnings to Average Equity (YTD only)	7.94%	9.30%
Net Charge-Offs to Loans and Leases	0.01%	-0.02%
Loan and Lease Loss Provision to Net Charge-Offs	1319.62%	0.00%
Earnings Coverage of Net Loan Charge-Offs(x)	138	0
Efficiency Ratio	72.80%	65.04%
Assets Per Employee (\$Millions)	7.93	7.65
Cash Dividends to Net Income (YTD Only) (footnote: 1)	2.84%	25.74%

**Condition Ratios (%)**

Earning Assets to total Assets	93.13%	92.46%
Loss Allowance to Loans and Leases (footnote: 2)	1.26%	1.32%
Loss Allowance to Noncurrent Loans and Leases (footnote: 2)	101.18%	519.96%
Noncurrent Assets Plus Other Real Estate Owned to Assets	0.95%	0.20%
Noncurrent Loans to Loans	1.24%	0.25%
Net Loans and Leases to Assets	75.23%	73.85%
Net Loans and Leases to Deposits	97.71%	89.28%
Net Loans and Leases to Core Deposits	110.47%	98.27%
Domestic Deposits to Total Assets	77.00%	82.71%
Equity Capital to Assets	7.55%	7.00%
Leverage (Core Capital) Ratio	8.39%	8.42%
Community Bank Leverage Ratio Election (1 is Yes)	0	0
Common Equity Tier 1 Capital Ratio (footnote: 3)	10.28%	9.98%
Tier 1 Risk-Based Capital Ratio (footnote: 3)	10.28%	9.98%
Total Risk-Based Capital Ratio (footnote: 3)	11.53%	11.17%

\* Calculated value rounds to 0.00%

1. For institutions that have adopted CECL methodology (ASU 2016-13), this item represents provisions for all credit losses on a consolidated basis. For institutions that have not adopted CECL methodology (ASU 2016-13), this item represents the provision for loan and lease losses.

2. For institutions that have adopted CECL methodology (ASU 2016-13) this item represents the allowance for credit losses on loans and leases held for investment and allocated transfer risk.

3. As of March 2020, not available for institutions that have elected the Community Bank Leverage Ratio (CBLR) framework.

**Demographic Information**

Status	Active	Active
	NORTHWEST FINANCIAL	NORTHWEST FINANCIAL
1. Bank Holding Company (Regulatory Top Holder)	CORP	CORP
2. Certificate #	32647	32647
3. Federal Reserve ID Number	1387605	1387605
4. Institution Name	NORTHWEST BANK	NORTHWEST BANK
5. City, State, Zip	SPENCER, IA, 51301	SPENCER, IA, 51301
6. Number of Domestic Offices	19	19
7. Number of Foreign Offices	0	0
8. Interstate Offices	Yes	Yes
9. Offices in Insured Other Areas	0	0
10. Asset Concentration Hierarchy	COMMERCIAL LENDING SPECIALIZATION	COMMERCIAL LENDING SPECIALIZATION
11. Subchapter S Corporation	0	0
12. County	Clay	Clay
13. Metropolitan Statistical Area	SPENCER, IA	SPENCER, IA
14. Established Date	12/30/1988	12/30/1988
15. Date of Deposit Insurance	12/30/1988	12/30/1988
16. Last Structure Change Process Date		
17. Last Structure Change Effective Date	8/31/2022	8/31/2022
18. Ownership Type	Stock	Stock
19. Directly Owned by Another Bank(CERT)	No	No
20. FDIC Community Bank	Yes	Yes
21. Trust Powers Granted	No	No
22. Bank Charter Class	NM	NM
23. Regulator	FDIC	FDIC
24. CFPB Supervised	No	No
25. Insurance Fund Membership	DIF	DIF
26. FDIC Quarterly Banking Profile Region	KANSAS CITY	KANSAS CITY

- 27. FDIC Geographic Region
- 28. FDIC Supervisory Region
- 29. FDIC Field Office
- 30. Federal Reserve District
- 31. Office of the Comptroller of the Currency District
- 32. FFIEC CallForm
- 33. Primary Web Address

KANSAS CITY  
KANSAS CITY  
SIOUX CITY  
CHICAGO  
WESTERN DISTRICT  
51  
[www.nw.bank](http://www.nw.bank)

KANSAS CITY  
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51  
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