

**Northwest Bank**  
**705 Grand Ave**  
**Spencer, IA 51301**  
**FDIC Certificate #: 32647    Bank Charter Class: NM**

*Dollar Figures in Thousands (USD) or Percent of Average Assets Annualized*

**September 30, 2023**

**September 30, 2022**

**All Summary Information**

**Assets, Liabilities, and Capital**

Total Employees (full-time equivalent)	334	328
<b>Total Assets</b>	<b>\$2,559,457</b>	<b>\$2,321,770</b>
Cash and Balances due from Depository Institutions	\$64,332	\$58,351
Noninterest Bearing Balances	\$38,387	\$39,915
Interest Bearing Balances	\$25,945	\$18,436
Securities	\$423,169	\$444,613
Federal Funds Sold & Reverse Repurchase Agreements	\$0	\$0
Net Loans and Leases	\$1,928,503	\$1,679,821
Plus: Allowance for Loan and Lease Losses	\$24,320	\$23,340
Total Loans & Leases	\$1,952,823	\$1,703,161
Bank Premises and Fixed Assets	\$44,107	\$44,789
Other Real Estate Owned	\$150	\$150
Goodwill and Other Intangibles	\$15,101	\$16,526
All Other Assets	\$84,095	\$77,520
<b>Total Liabilities and Capital</b>	<b>\$2,559,457</b>	<b>\$2,321,770</b>
<b>Total Liabilities</b>	<b>\$2,373,035</b>	<b>\$2,156,148</b>
Total Deposits	\$1,955,439	\$1,993,459
Deposits held in Domestic Offices	\$1,955,439	\$1,993,459
% Insured (Estimated) (footnote: 7)	77.87%	74.21%
Federal funds purchased and repurchase agreements	\$84,139	\$78,559
Trading Liabilities	\$0	\$0
Other borrowed funds	\$303,850	\$60,500
Subordinated debt	\$0	\$0
All other liabilities	\$29,607	\$23,630
<b>Total Equity Capital</b>	<b>\$186,422</b>	<b>\$165,622</b>
Bank Equity Capital	\$186,422	\$165,622
Perpetual preferred stock	\$0	\$0
Common stock	\$3,500	\$3,500
Surplus	\$47,189	\$47,189
Undivided profits	\$135,733	\$114,933
Equity, minor interest in consolidated subs	\$0	\$0
<b>Memoranda assets, liabilities &amp; equity</b>		
Long-term assets (5+ years)	\$452,369	\$416,650
Average assets, quarterly	\$2,538,736	\$2,283,449
Average assets year to date	\$2,502,325	\$2,274,298
Earning assets	\$2,377,617	\$2,142,870
Life insurance assets	\$39,918	\$38,929
General account life insurance assets	\$38,796	\$37,826
Hybrid life insurance assets	\$1,122	\$1,103
Separate account life insurance assets	\$0	\$0
Adjusted average assets for leverage capital purposes	\$2,556,140	\$2,301,330
Total risk weighted assets adjusted	\$2,109,021	\$1,943,646
Tier 2 Risk-based capital	\$26,239	\$23,340
Tier one (core) capital	\$216,078	\$199,513
FHLB advances	\$152,750	\$60,500
Volatile liabilities	\$523,188	\$194,997
Past Due and Nonaccrual Assets		

Assets Past Due 30-89 Days	\$17,729	\$82
Assets Past Due 90 or More Days	\$1,299	\$77
Assets in Nonaccrual Status	\$4,153	\$4,135
Loans and Leases, Wholly or Partially Guaranteed by the U.S Government	\$773	\$549
Guaranteed portion of loans and leases, excluding GNMA loans in nonaccrual status	\$657	\$467
Off-Balance Sheet Items		
Derivatives (footnote: 5)	\$64,261	\$66,995
Total Unused Commitments	\$647,529	\$682,277

*For institutions that have adopted CECL Methodology (ASU 2016-13), securities are reported net of allowances for credit losses.*

Total Interest Income	\$79,591	\$53,673
Total Interest Expense	\$30,307	\$4,080
Net Interest Income	\$49,284	\$49,593
Provision For Credit Losses	\$1,575	\$1,024
Total Noninterest Income	\$14,252	\$18,457
Fiduciary Activities	\$0	\$0
Service Charges on Deposit Accounts	\$1,838	\$2,043
Trading Account Gains & Fees	N/A	N/A
Additional Noninterest Income	\$12,414	\$16,414
Total Noninterest Expense	\$45,311	\$44,212
Salaries and Employee Benefits	\$25,140	\$25,223
Premises and Equipment Expense	\$4,443	\$4,415
Additional Noninterest Expense	\$15,728	\$14,574
Pre-tax Net Operating Income	\$16,650	\$22,814
Securities Gains (Losses)	\$10	\$0
Applicable Income Taxes	\$3,973	\$5,475
Income Before Extraordinary Items	\$12,687	\$17,339
Discontinued Operations (Extraordinary Gains - Net)	\$0	\$0
Net Income Attributable to Bank and Noncontrolling Interests	\$12,687	\$17,339
Net Income Attributable to Noncontrolling Interests	\$0	\$0
Net Income Attributable to Bank	\$12,687	\$17,339
Net Charge-Offs	\$140	(\$453)
Cash Dividends	\$427	\$5,012
Net Operating Income	\$12,679	\$17,339

## Performance and Condition Ratios

### Performance Ratios (% , annualized)

Yield on Earning Assets	4.57%	3.39%
Cost of Funding Earning Assets	1.74%	0.26%
Net Interest Margin	2.83%	3.13%
Noninterest Income to Average Assets	0.76%	1.08%
Noninterest Expense to Average Assets	2.41%	2.59%
Credit Loss Provision to Assets (footnote: 1)	0.08%	0.06%
Net Operating Income to Assets	0.68%	1.02%
Return on Assets	0.68%	1.02%
Pretax Return on Assets	0.89%	1.34%
Return on Equity	9.35%	13.30%
Retained Earnings to Average Equity (YTD only)	9.04%	9.45%
Net Charge-Offs to Loans and Leases	0.01%	-0.04%
Loan and Lease Loss Provision to Net Charge-Offs	1009.29%	0.00%
Earnings Coverage of Net Loan Charge-Offs(x)	130	0
Efficiency Ratio	70.53%	64.03%
Assets Per Employee (\$Millions)	7.66	7.08
Cash Dividends to Net Income (YTD Only) (footnote: 1)	3.37%	28.91%

**Condition Ratios (%)**

Earning Assets to total Assets	92.90%	92.29%
Loss Allowance to Loans and Leases (footnote: 2)	1.25%	1.37%
Loss Allowance to Noncurrent Loans and Leases (footnote: 2)	446.07%	554.13%
Noncurrent Assets Plus Other Real Estate Owned to Assets	0.22%	0.19%
Noncurrent Loans to Loans	0.28%	0.25%
Net Loans and Leases to Assets	75.35%	72.35%
Net Loans and Leases to Deposits	98.62%	84.27%
Net Loans and Leases to Core Deposits	111.58%	89.12%
Domestic Deposits to Total Assets	76.40%	85.86%
Equity Capital to Assets	7.28%	7.13%
Leverage (Core Capital) Ratio	8.45%	8.67%
Community Bank Leverage Ratio Election (1 is Yes)	0	0
Common Equity Tier 1 Capital Ratio (footnote: 3)	10.25%	10.26%
Tier 1 Risk-Based Capital Ratio (footnote: 3)	10.25%	10.26%
Total Risk-Based Capital Ratio (footnote: 3)	11.49%	11.47%

\* Calculated value rounds to 0.00%

1. For institutions that have adopted CECL methodology (ASU 2016-13), this item represents provisions for all credit losses on a consolidated basis. For institutions that have not adopted CECL methodology (ASU 2016-13), this item represents the provision for loan and lease losses.

2. For institutions that have adopted CECL methodology (ASU 2016-13) this item represents the allowance for credit losses on loans and leases held for investment and allocated transfer risk.

3. As of March 2020, not available for institutions that have elected the Community Bank Leverage Ratio (CBLR) framework.

**Demographic Information**

Status	Active	Active
1. Bank Holding Company (Regulatory Top Holder)	NORTHWEST FINANCIAL CORP	NORTHWEST FINANCIAL CORP
2. Certificate #	32647	32647
3. Federal Reserve ID Number	1387605	1387605
4. Institution Name	NORTHWEST BANK	NORTHWEST BANK
5. City, State, Zip	SPENCER, IA, 51301	SPENCER, IA, 51301
6. Number of Domestic Offices	19	19
7. Number of Foreign Offices	0	0
8. Interstate Offices	Yes	Yes
9. Offices in Insured Other Areas	0	0
10. Asset Concentration Hierarchy	COMMERCIAL LENDING SPECIALIZATION	COMMERCIAL LENDING SPECIALIZATION
11. Subchapter S Corporation	0	0
12. County	Clay	Clay
13. Metropolitan Statistical Area	SPENCER, IA	SPENCER, IA
14. Established Date	12/30/1988	12/30/1988
15. Date of Deposit Insurance	32507	32507
16. Last Structure Change Process Date		
17. Last Structure Change Effective Date	44804	44804
18. Ownership Type	Stock	Stock
19. Directly Owned by Another Bank(CERT)	No	No
20. FDIC Community Bank	Yes	Yes
21. Trust Powers Granted	No	No
22. Bank Charter Class	NM	NM
23. Regulator	FDIC	FDIC
24. CFPB Supervised	No	No
25. Insurance Fund Membership	DIF	DIF
26. FDIC Quarterly Banking Profile Region	KANSAS CITY	KANSAS CITY
27. FDIC Geographic Region	KANSAS CITY	KANSAS CITY
28. FDIC Supervisory Region	KANSAS CITY	KANSAS CITY
29. FDIC Field Office	SIoux CITY	SIoux CITY

- 30. Federal Reserve District
- 31. Office of the Comptroller of the Currency District
- 32. FFIEC CallForm
- 33. Primary Web Address

CHICAGO  
WESTERN DISTRICT  
51  
[www.nw.bank](http://www.nw.bank)

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